



## **INTRACO Limited**

(Incorporated in the Republic of Singapore)  
Company Registration Number 196800526Z

# **INTRACO's reports HY2013 net profit of S\$389,000**

- *Turnover for the period was S\$63.8m*
- *Cash and cash equivalents stood at S\$45.5m as at 30 June 2013, putting the Group in strong position to explore new business opportunities to drive growth*
- *Earnings per share rose from 0.08 Singapore cents to 0.39 Singapore cents*

### **Financial Highlights**

<b>Half-Year ended 30 Jun (S\$'000)</b>	<b>HY2013</b>	<b>HY2012</b>	<b>% Change</b>
<b>Revenue</b>	<b>63,781</b>	<b>81,572</b>	<b>(21.8)</b>
<b>Gross profit</b>	<b>1,910</b>	<b>3,070</b>	<b>(37.8)</b>
<b>Net Profit attributable to owners of the Company</b>	<b>389</b>	<b>81</b>	<b>380.2</b>
<b>EPS<sup>(1)</sup> (Singapore cents)</b>	<b>0.39</b>	<b>0.08</b>	<b>387.5</b>

<sup>(1)</sup> Based on weighted average number of 98,725,879 issued shares in HY2013 (HY2012: weighted average number of 98,670,879 issued shares).

**SINGAPORE – 6 August 2013** – SGX Mainboard-listed **INTRACO Limited** (“**INTRACO**”, or together with its subsidiaries the “**Group**”), a leading trading company, today announced a net profit of S\$389,000 for the half-year ended 30 June 2013 (“**HY2013**”).

### **Trading & Others Segment**

For the period in review, revenue for the Group’s Trading & Others Segment, which includes trading of plastics, telecommunications infrastructure and others, fell 20.6% to S\$62.7 million. The Segment’s performance was largely affected by a S\$12.2 million decrease in revenue from the plastics division to S\$57.6 million due to lower sales volume, which was a result of lower-than-planned allocation from suppliers who were affected by a temporary production downtime. This was offset partially by a pre-tax profit of S\$1.1 million for HY2013, compared

to S\$0.2 million in the previous corresponding period due mainly to a write-back of inventory to net realisable value of S\$1.1 million.

### **Projects Segment**

Revenue from the Projects Segment decreased by S\$1.5 million to S\$1.0 million due to fewer projects secured during the period. Consequently, the Segment reported a loss before tax of S\$53,000 compared to a pre-tax profit of S\$535,000 in HY2012. A write-back of impairment loss of S\$0.2 million was also recorded in HY2012.

The Group's share of profit from its associates was S\$370,000 for HY2013, compared to S\$573,000 in HY2012.

### **Healthy Balance Sheet**

As at 30 June 2013, the Group's cash and cash equivalents stood at a healthy S\$45.5 million and cash per share was S\$0.46.

Based on 98,725,879 ordinary shares in issue in HY2013, the Group's net asset value per share as at 30 June 2013 was S\$0.62.

### **Outlook and Strategy**

The Group expects the global economic outlook and overall business sentiment to remain challenging in view of the predicted slowdown in China's growth and the continued uncertainty in the European and US economies.

The Group had announced together with its results for the year ended 31 December 2012, that it was seeking new business opportunities for growth. In line with this strategy, INTRACO had during the period under review, made two strategic initiatives.

On 3 May 2013, INTRACO made a mandatory conditional cash offer for its listed associated company Dynamic Colours Limited (“DCL”). The offer lapsed on 2 July 2013 as the Group did not receive enough acceptances to make its offer unconditional. INTRACO now holds a 40.66% interest in DCL.

On 16 May 2013, the Group entered into a non-binding Heads of Agreement with SGX-listed Tat Hong Holdings Ltd and a prominent Myanmar businessman, Mr Aung Moe Kyaw, to establish a joint-venture company to carry out the business of rental of cranes and distribution of cranes and excavators in Myanmar.

INTRACO Managing Director and CEO, Mr Foo Der Rong, said: “With a healthy balance sheet, the Group is in a strong position to make certain decisions that we believe will drive future business growth for INTRACO. The potential joint venture in Myanmar is one such opportunity that we have identified and we will continue to leverage on our established business network and brand name to explore more prospective investments in the region.”

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**About INTRACO Limited—(www.intraco.com.sg)**

Incorporated on 5 November 1968, INTRACO's original mission was to source competitively priced raw materials, commodities and manufactured goods to support Singapore's early industrialisation programme, which included the creation of new export markets for locally manufactured products, and the promotion of external trade.

INTRACO was successfully listed on the Singapore Exchange in December 1972. Over the years, the Group has evolved to meet the demands of the global marketplace by transforming into a leading trading company through global partnerships focusing on two main sectors, namely trading & others, and projects.

Today, INTRACO's integrated global market network spans across ASEAN and China. While each serves as a strong platform for INTRACO's business, they also act as the Group's launch pads for companies seeking regional expansion. This is further bolstered by INTRACO's established international network of partnerships and alliances.

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